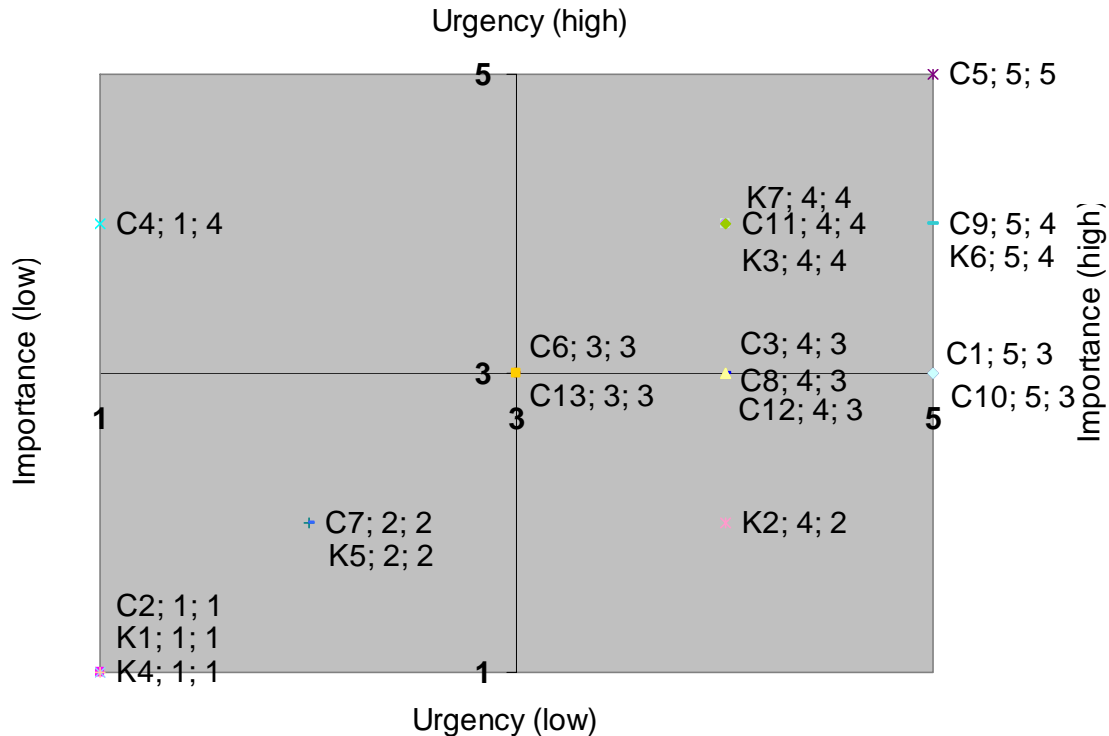## The issues ranking table

Issue	Description
farmers supply (change of prios)	increasing prices for cereals, while changing the economic priorities the sufficient supply of regional biomass is endangered
NGO/conditions of cultivation/standards of cultivation	NGO oppose the cultivation of energy plants, they assume the danger of mono-cropping and nature destortion / a national regulation and standard will be implemented and has to be adjusted to the regional level and requirement
feed-in-tariff	new feed-in tariffs as well as new regulations for heat are expected on the national level
Public fund	project impulses; necessary aid money from EU and national programs, etc.
economy of heating system	concept and size of the heating system depend from the successful acquisition of users as well as from the supply of biomass
farmers and local conflicts	social exclusion of farmers and local conflicts might derive if farmers don't provide biomass for regional use
Contracts	Willingness to long-term contracts is missing
national standards of cultivation	national standards are expected and have to be adjusted

Issue/Features	Urgency	Importance	Sum	Sum Weighted	Rank with Weighting
farmers supply	4	4	8	16	1
NGO/conditions of cultivation /adjustment of national standards	2	3	5	10	4
feed-in-tariff	2	3	5	5	6
(national) standards of cultivation	2	4	6	6	5
Public fund	3	3	6	12	3
heating system	2	4	6	12	3
farmers and local conflicts	1	4	5	10	4
Contracts	3	4	7	14	2

Score	Description
1	low
2	medium
3	high
4	very high
Weighting factor	
issues on national level	1
issues on local level	2

Strategic issues graph

Quadrant I: the project manager should immediately act upon these issues
Quadrant II: the project manager should develop an action strategy and planning to deal with these issues in the coming month/years
Quadrant III: the project manager should not deal with these issues
Quadrant IV: these issues need a defensive strategy, as they are urgent, but not important for the project manager (they might be important to other   stakeholders!)

Urgency (high)

5   × C5; 5; 5

                                                K7; 4; 4
× C4; 1; 4   ◆ C11; 4; 4   ⊢ C9; 5; 4
                                                K3; 4; 4   K6; 5; 4

                        C6; 3; 3   C3; 4; 3   C1; 5; 3
3 ─────────────────────────────────────▲ C8; 4; 3 ─────◇ ──────
1   C13; 3; 3   C12; 4; 3   C10; 5; 3
                        3   5

             + C7; 2; 2   ∗ K2; 4; 2
             K5; 2; 2

C2; 1; 1
K1; 1; 1
∗ K4; 1; 1   1

Importance (low)

Importance (high)

Urgency (low)

RANKING TABEL	Urgency	Significance (1=low, 5=high)	Weight (U x S)	Solvability (low / average / high)
C1	3	5	15	high
C2	1	1	1	low
C3	3	4	12	high
C4	4	1	4	high
C5	5	5	25	low
C6	3	3	9	high
C7	2	2	4	average
C8	3	4	12	high
C9	4	5	20	high
C10	3	5	15	high
C11	4	4	16	average
C12	3	4	12	low
C13	3	3	9	high
K1	1	1	1	low
K2	2	4	8	high
K3	4	4	16	high
K4	1	1	1	low
K5	2	2	4	low
K6	4	5	20	high
K7	4	4	16	high