

## **Ranking solutions and devising process of negotiation**

The third and final task of the meeting will be devoted to evaluating and ranking possible options as well as devising preferred processes of negotiation for the coming workshop with stakeholders.

a) solutions are ranked according to project manager's preference (importance, emergency, solvability) and the revised ranking of issue.

b) the implications of the envisaged solutions are estimated. When possible, a rough cost/benefits trade off will be calculated for each listed solution.

Solutions often come as tradeoff between different variables: changing the hardware of a wind turbine might reduce its noise while reducing also its performance. This should be kept in mind by the consultant when discussing the implications of different solutions with him/her.

For example, the wind turbine height can be reduce to limit visibility from afar. On the other hand, the higher the turbine, the more energy it can produce. Hence, turbine productivity will be affected negatively by size reduction.